# **Jarrod Adams Investing, LLC**

# Form ADV Part 2A - Disclosure Brochure

Effective: March 3, 2022

This Form ADV 2A ("Disclosure Brochure") provides information about the qualifications and business practices of Jarrod Adams Investing, LLC ("JAI"). If you have any questions about the content of this Disclosure Brochure, please contact the Advisor at (704) 996-4243 or by email at <a href="mailto:jarrod@adamsinvesting.com">jarrod@adamsinvesting.com</a>.

JAI is a registered investment advisor located in the State of North Carolina. The information in this Disclosure Brochure has not been approved or verified by the U.S. Securities and Exchange Commission ("SEC") or by any state securities authority. Registration of an investment advisor does not imply any specific level of skill or training. This Disclosure Brochure provides information about JAI to assist you in determining whether to retain the Advisor.

Additional information about JAI and its Advisory Persons is available on the SEC's website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a> by searching with the Advisor's firm name or CRD# 164119.

Jarrod Adams Investing, LLC 10130 Perimeter Parkway, Suite 200 Charlotte, NC 28216 Phone: (704) 996-4243 www.jarrodadamsinvesting.com

#### Item 2 - Material Changes

Form ADV 2 is divided into two parts: Part 2A (the "Disclosure Brochure") and Part 2B (the "Brochure Supplement"). The Disclosure Brochure provides information about a variety of topics relating to an Advisor's business practices and conflicts of interest. The Brochure Supplement provides information about Advisory Persons of JAI. For convenience, the Advisor has combined these documents into a single disclose document

JAI believes that communication and transparency are the foundation of its relationship with clients and continually strive to provide you with complete and accurate information at all times. JAI encourages all current and prospective clients to read this Disclosure Brochure and discuss any questions you may have with the Advisor.

## **Material Changes**

There have been no material changes to this Disclosure Brochure since the last filing and distribution to Clients.

#### **Future Changes**

From time to time, the Advisor may amend this Disclosure Brochure to reflect changes in business practices, changes in regulations or routine annual updates as required by the securities regulators. This complete Disclosure Brochure or a Summary of Material Changes shall be provided to you annually and if a material change occurs.

At any time, you may view the current Disclosure Brochure on-line at the SEC's Investment Adviser Public Disclosure website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a> by searching with the Advisor's firm name or CRD# 164119. You may also request a copy of this Disclosure Brochure at any time, by contacting the Advisor at (704) 996-4243 or by email at <a href="mailto:jarrod@adamsinvesting.com">jarrod@adamsinvesting.com</a>.

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#### Item 4 - Advisory Services

#### A. Firm Information

Jarrod Adams Investing, LLC ("JAI" or the "Advisor") is a registered investment advisor located in the State of North Carolina. The Advisor is organized as a Limited Liability Company ("LLC") under the laws of North Carolina. JAI was founded in 2012 and is owned and operated by Jarrod Adams ("Chief Executive Officer" and Chief Compliance Officer) and Shanon Adams ("Principal"). This Disclosure Brochure provides information regarding the qualifications, business practices, and the advisory services provided by JAI.

# **B. Advisory Services Offered**

JAI offers investment advisory services to individuals, high net worth individuals, trusts, and estates (each referred to as a "Client").

The Advisor serves as a fiduciary to Clients, as defined under the applicable laws and regulations. As a fiduciary, the Advisor upholds a duty of loyalty, fairness and good faith towards each Client and seeks to mitigate potential conflicts of interest. JAI's fiduciary commitment to each Client is further described in the Advisor's Code of Ethics. For more information regarding the Code of Ethics, please see Item 11 – Code of Ethics, Participation or Interest in Client Transactions and Personal Trading.

## **Investment Management Services**

JAI provides customized investment advisory solutions for its Clients. This is achieved through continuous personal Client contact and interaction while providing discretionary investment management and related advisory services. JAI works with each Client to identify their investment goals and objectives as well as risk tolerance and financial situation in order to create a portfolio strategy. JAI will then construct a portfolio, mainly consisting of mutual funds and/or exchange-traded funds ("ETFs") to achieve the Client's investment goals. The Advisor may also utilize individual stocks, bonds, U.S. government bonds, and municipal bonds to meet the needs of its Clients. In certain rare circumstances, the Advisor may utilize options to hedge certain investment positions. The Advisor may retain certain legacy investments based on portfolio fit and/or tax considerations.

JAI's investment approach is primarily long-term focused, but the Advisor may buy, sell or re-allocate positions that have been held for less than one year to meet the objectives of the Client or due to market conditions. JAI will construct, implement and monitor the portfolio to ensure it meets the goals, objectives, circumstances, and risk tolerance agreed to by the Client. Each Client will have the opportunity to place reasonable restrictions on the types of investments to be held in their respective portfolio, subject to the acceptance by the Advisor.

JAI evaluates and selects assets for inclusion in Client portfolios only after applying their internal due diligence process. JAI may recommend, on occasion, redistributing investment allocations to diversify the portfolio. JAI may recommend specific positions to increase sector or asset class weightings. The Advisor may recommend employing cash positions as a possible hedge against market movement. JAI may recommend selling positions for reasons that include, but are not limited to, harvesting capital gains or losses, business or sector risk exposure to a specific security or class of securities, overvaluation or overweighting of the position[s] in the portfolio, change in risk tolerance of the Client, generating cash to meet Client needs, or any risk deemed unacceptable for the Client's risk tolerance.

At no time will JAI accept or maintain custody of a Client's funds or securities, except for limited authority as outlined in Item 15 – Custody. All Client assets will be managed within their designated account[s] at the Custodian, pursuant to the terms of the advisory agreement, please see Item 12 – Brokerage Practices.

Retirement Accounts – When the Advisor provides investment advice to Clients regarding ERISA retirement accounts or individual retirement accounts ("IRAs"), the Advisor is a fiduciary within the meaning of Title I of the Employee Retirement Income Security Act ("ERISA") and/or the Internal Revenue Code ("IRC"), as applicable, which are laws governing retirement accounts. When deemed to be in the Client's best interest, the Advisor will provide investment advice to a Client regarding a distribution from an ERISA retirement account or to roll over the assets to an IRA, or recommend a similar transaction including rollovers from one ERISA sponsored Plan to another, one IRA to another IRA, or from one type of account to another account (e.g. commission-based account to fee-based account). Such a recommendation creates a conflict of interest if the Advisor will earn a

new (or increase its current) advisory fee as a result of the transaction. No client is under any obligation to roll over a retirement account to an account managed by the Advisor.

#### Financial Planning and Consulting Services

JAI will typically provide a variety of financial planning and consulting services to Clients, either as a component of investment management services or pursuant to a written financial planning or consulting agreement. Services are offered in several areas of a Client's financial situation, depending on their goals and objectives.

Generally, such financial planning services will involve preparing a financial plan or rendering a financial consultation based on the Client's financial goals and objectives. This planning or consulting may encompass one or more areas of need, including, but not limited to investment planning, retirement planning, personal savings, education savings, insurance needs and other areas of a Client's financial situation.

A financial plan developed for or financial consultation rendered to the Client will usually include general recommendations for a course of activity or specific actions to be taken by the Client. For example, recommendations may be made that the Client start or revise their investment programs, commence or alter retirement savings, establish education savings and/or charitable giving programs.

JAI may also refer Clients to an accountant, attorney or another specialist, as appropriate for their unique situation. For certain financial planning engagements, the Advisor will provide a written summary of Client's financial situation, observations, and recommendations. For consulting or ad-hoc engagements, the Advisor may not provide a written summary. Plans or consultations are typically completed within six (6) months of contract date, assuming all information and documents requested are provided promptly.

Financial planning and consulting recommendations pose a conflict between the interests of the Advisor and the interests of the Client. For example, the Advisor has an incentive to recommend that Clients engage the Advisor for investment management services or to increase the level of investment assets with the Advisor, as it would increase the amount of advisory fees paid to the Advisor. Clients are not obligated to implement any recommendations made by the Advisor or maintain an ongoing relationship with the Advisor. If the Client elects to act on any of the recommendations made by the Advisor, the Client is under no obligation to implement the transaction through the Advisor.

Pursuant to California Code of Regulations Section 260.238(k), the Advisor, has disclosed all material conflicts of interests that could reasonably be expected to impair the rendering of unbiased and objective advice.

#### C. Client Account Management

Prior to engaging JAI to provide advisory services, each Client is required to enter into one or more advisory agreements with the Advisor that define the terms, conditions, authority and responsibilities of the Advisor and the Client. These services may include:

- <u>Establishing an Investment Strategy</u> JAI, in connection with the Client, will develop a strategy that seeks to achieve the Client's goals and objectives.
- <u>Asset Allocation</u> JAI will develop a strategic asset allocation that is targeted to meet the investment objectives, time horizon, financial situation and tolerance for risk for each Client.
- <u>Portfolio Construction</u> JAI will develop a portfolio for the Client that is intended to meet the stated goals and objectives of the Client.
- <u>Investment Management and Supervision</u> JAI will provide investment management and ongoing oversight of the Client's investment portfolio.

#### D. Wrap Fee Programs

JAI does not manage or place Client assets into a wrap fee program. Investment management services are provided directly by JAI.

#### E. Assets Under Management

As of December 31, 2021, JAI manages \$51,147,022 in Client assets, all of which are managed on a discretionary basis. Clients may request more current information at any time by contacting the Advisor.

## Item 5 – Fees and Compensation

The following paragraphs detail the fee structure and compensation methodology for investment management. Each Client shall sign one or more agreements that detail the responsibilities of JAI and the Client.

## A. Fees for Advisory Services

#### **Investment Management Services**

Investment advisory fees are paid quarterly, at the end of each calendar quarter, pursuant to the terms of the investment advisory agreement. Investment advisory fees are based on the market value of assets under management at the end of the calendar quarter. Investment advisory fees are based on the following blended tier fee schedule:

Assets Under Management	Annual Rate
Up to \$1,000,000	1.00%
\$1,000,001 to \$5,000,000	0.75%
Over \$5,000,000	0.50%

The investment advisory fee in the first quarter of service is prorated to the inception date of the account[s] to the end of the first calendar quarter. Fees may be negotiable at the sole discretion of the Advisor. The Client's fees will take into account the aggregate assets under management with the Advisor. All securities held in accounts managed by JAI will be independently valued by the Custodian. JAI will conduct periodic reviews of the Custodian's valuations.

The Advisor's fee is exclusive of, and in addition to any applicable securities transaction and custody fees, and other related costs and expenses described in Item 5.C below, which may be incurred by the Client. However, the Advisor shall not receive any portion of these commissions, fees and costs.

Pursuant to California Code of Regulations Section 260.238(j), the Advisor discloses that the Client may be able to obtain similar services from other services providers for a lower fee.

# Financial Planning and Consulting Services

JAI offers financial planning services at an hourly rate of \$150. Fees may be negotiable depending on the nature and complexity of the services to be provided and the overall relationship with the Advisor. An estimate for total hours and overall costs will be provided to the Client prior to engaging for these services. The hourly fees are determined after considering many factors, such as the level and scope of the services.

## **B. Fee Billing**

#### **Investment Management Services**

Investment advisory fees will be calculated by the Advisor or its delegate and deducted from the Client's account[s] at the Custodian. The Advisor or its delegate shall send an invoice to the Custodian indicating the amount of the fees to be deducted from the Client's account[s] at the respective quarter-end date. The amount due is calculated by applying the quarterly rate (annual rate divided by 4) to the total assets under management with JAI at the end of the quarter. Clients will be provided with a statement, at least quarterly, from the Custodian reflecting deduction of the investment advisory fee. In all instances, the Adviser will send the client a written invoice, including the fee, the formula used to calculate the fee, the fee calculation itself, the time period covered by the fee, and, if applicable, the amount of assets under management on which the fee was based. Also, the Adviser will include the name of the custodian(s) on your fee invoice. The Adviser will send these to the client concurrent with the request for payment or payment of the Adviser's advisory fees. JAI urges the client to compare this information with the fees listed in the account statement. Clients provide written authorization permitting advisory fees to be deducted by JAI to be paid

directly from their accounts held by the Custodian as part of the investment advisory agreement and separate account forms provided by the Custodian.

## Financial Planning and Consulting Services

Financial planning and consulting fees are invoiced by the Advisor and are due upon completion of the engagement deliverable[s].

#### C. Other Fees and Expenses

Clients may incur certain fees or charges imposed by third parties, other than JAI, in connection with investment made on behalf of the Client's account[s]. The Client is responsible for all securities execution and custody fees charged by the Custodian, if applicable. The Advisor's recommended Custodian does not charge securities transaction fees for ETF and equity trades in Client accounts, but typically charges for mutual funds and other types of investments. The investment advisory fee charged by JAI is separate and distinct from these custody and execution fees.

In addition, all fees paid to JAI for investment advisory services are separate and distinct from the expenses charged by mutual funds and ETFs to their shareholders, if applicable. These fees and expenses are described in each fund's prospectus. These fees and expenses will generally be used to pay management fees for the funds, other fund expenses, account administration (e.g., custody, brokerage and account reporting), and a possible distribution fee. A Client may be able to invest in these products directly, without the services of JAI, but would not receive the services provided by JAI which are designed, among other things, to assist the Client in determining which products or services are most appropriate to each Client's financial situation and objectives. Accordingly, the Client should review both the fees charged by the fund[s] and the fees charged by JAI to fully understand the total fees to be paid. Please refer to Item 12 – Brokerage Practices for additional information.

## D. Advance Payment of Fees and Termination

#### **Investment Management Services**

JAI is compensated for its services at the end of the quarter, after investment advisory services are rendered. Either party may request to terminate the investment advisory agreement, at any time, by providing advance written notice to the other party. The Client may also terminate the investment advisory agreement within five (5) business days of signing the Advisor's agreement at no cost to the Client and without penalty. After the five-day period, the Client will incur charges for bona fide advisory services rendered to the point of termination and such fees will be due and payable by the Client. Upon termination, the Client shall be responsible for prorated investment advisory fees up to and including the effective date of termination. The Client's investment advisory agreement with the Advisor is non-transferable without Client's prior consent. Pursuant to WAC 460-24A-130(2) for clients in the state of Washington, the Adviser will make no direct or indirect assignment or transfer of the contract without the written consent of the client or other party to the contract.

#### Financial Planning and Consulting Services

The Advisor is compensated for its financial planning services after completion of the engagement deliverable[s]. Either party may terminate a planning or consulting agreement, at any time, by providing written notice to the other party. In addition, the Client may also terminate the agreement within five (5) business days of signing the Advisor's financial planning or consulting agreement at no cost to the Client and without penalty. After the five-day period, the Client will incur charges for bona fide advisory services rendered to the point of termination and such fees will be due and payable by the Client. Upon termination, the Client shall be billed for actual hours logged on the planning project times the contractual hourly rate. The Client's financial planning agreement with the Advisor is non-transferable without Client's prior consent. Pursuant to WAC 460-24A-130(2) for clients in the state of Washington, the Adviser will make no direct or indirect assignment or transfer of the contract without the written consent of the client or other party to the contract.

#### E. Compensation for Sales of Securities

JAI does not buy or sell securities and does not receive any compensation for securities transactions in any Client account[s], other than the investment advisory fees noted above.

#### Item 6 - Performance-Based Fees and Side-By-Side Management

JAI does not charge performance-based fees for its investment advisory services. The fees charged by JAI are as described in Item 5 above and <u>are not</u> based upon the capital appreciation of the funds or securities held by any Client.

JAI does not manage any proprietary investment funds or limited partnerships (for example, a mutual fund or a hedge fund) and has no financial incentive to recommend any particular investment options to its Clients.

# Item 7 – Types of Clients

JAI offers investment advisory services to individuals, high net worth individuals, trusts, and estates. The amount of each type of Client is available on the Advisor's Form ADV Part 1A. These amounts may change over time and are updated at least annually by the Advisor. JAI generally does not impose a minimum size for establishing a relationship.

#### Item 8 - Methods of Analysis, Investment Strategies and Risk of Loss

#### A. Methods of Analysis

JAI primarily employs fundamental and technical analysis methods in developing investment strategies for its Clients. Research and analysis from JAI are derived from numerous sources, including financial media companies, third-party research materials, Internet sources, and review of company activities, including annual reports, prospectuses, press releases and research prepared by others.

Fundamental analysis utilizes economic and business indicators as investment selection criteria. These criteria are generally ratios and trends that may indicate the overall strength and financial viability of the entity being analyzed. Assets are deemed suitable if they meet certain criteria to indicate that they are a strong investment with a value discounted by the market. While this type of analysis helps the Advisor in evaluating a potential investment, it does not guarantee that the investment will increase in value. Assets meeting the investment criteria utilized in the fundamental analysis may lose value and may have negative investment performance. The Advisor monitors these economic indicators to determine if adjustments to strategic allocations are appropriate. More details on the Advisor's review process are included in Item 13 – Review of Accounts.

Technical Analysis is used to analyze various economic and market trends. These trends, both short- and long-term, are used for determining specific trade entry and exit points and broad economic analysis. These trends may include put/call ratios, pricing trends, moving averages, volume, and changes in volume, among many others. Indicators used by JAI do not speak to the financial health of a particular issuer. Rather, indicators are used to gauge market sentiment regarding a given issue. Technical Analysis will be used primarily for the timing of a particular trade, and not security selection.

As noted above, JAI generally employs a long-term investment strategy for its Clients, as consistent with their financial goals. JAI will typically hold all or a portion of a security for more than a year, but may hold for shorter periods for the purpose of rebalancing a portfolio or meeting the cash needs of Clients. At times, JAI may also buy and sell positions that are more short-term in nature, depending on the goals of the Client and/or the fundamentals of the security, sector or asset class.

#### **B. Risk of Loss**

Investing in securities involves certain investment risks. Securities may fluctuate in value or lose value. Clients should be prepared to bear the potential risk of loss. JAI will assist Clients in determining an appropriate strategy based on their tolerance for risk and other factors noted above. However, there is no guarantee that a Client will meet their investment goals.

While the methods of analysis help the Advisor in evaluating a potential investment, it does not guarantee that the investment will increase in value. Assets meeting the investment criteria utilized in these methods of analysis

may lose value and may have negative investment performance. The Advisor monitors these economic indicators to determine if adjustments to strategic allocations are appropriate. More details on the Advisor's review process are included below in Item 13 – Review of Accounts.

Each Client engagement will entail a review of the Client's investment goals, financial situation, time horizon, tolerance for risk and other factors to develop an appropriate strategy for managing a Client's account. Client participation in this process, including full and accurate disclosure of requested information, is essential for the analysis of a Client's account[s]. The Advisor shall rely on financial and other information provided by the Client or their designees without the duty or obligation to validate the accuracy and completeness of the provided information. It is the responsibility of the Client to inform the Advisor of any changes in financial condition, goals or other factors that may affect this analysis.

The risks associated with investment strategies are provided to each Client in advance of investing Client accounts. The Advisor will work with each Client to determine their tolerance for risk as part of the portfolio construction process. Following are some of the risks associated with the Advisor's investment approach:

#### Market Risks

The value of a Client's holdings may fluctuate in response to events specific to companies or markets, as well as economic, political, or social events in the U.S. and abroad. This risk is linked to the performance of the overall financial markets.

#### **ETF Risks**

The performance of ETFs is subject to market risk, including the possible loss of principal. The price of the ETFs will fluctuate with the price of the underlying securities that make up the funds. In addition, ETFs have a trading risk based on the loss of cost efficiency if the ETFs are traded actively and a liquidity risk if the ETFs have a large bid-ask spread and low trading volume. The price of an ETF fluctuates based upon the market movements and may dissociate from the index being tracked by the ETF or the price of the underlying investments. An ETF purchased or sold at one point in the day may have a different price than the same ETF purchased or sold a short time later.

#### Mutual Fund Risks

The performance of mutual funds is subject to market risk, including the possible loss of principal. The value of the mutual funds will fluctuate with the value of the underlying securities that make up the funds. The value of a mutual fund is typically set daily therefore a mutual fund purchased at one point in the day will typically have the same value as a mutual fund purchased later that same day.

#### **Options Contracts**

Investments in options contracts have the risk of losing value in a relatively short period of time. Option contracts are leveraged instruments that allow the holder of a single contract to control many shares of an underlying stock. This leverage can compound gains or losses.

Past performance is not a guarantee of future returns. Investing in securities and other investments involve a risk of loss that each Client should understand and be willing to bear. Clients are reminded to discuss these risks with the Advisor.

## **Item 9 – Disciplinary Information**

There are no legal, regulatory or disciplinary events involving JAI or its owners. JAI values the trust Clients place in the Advisor. The Advisor encourages Clients to perform the requisite due diligence on any advisor or service provider that the Client engages. The backgrounds of the Advisor and its Advisory Persons are available on the Investment Adviser Public Disclosure website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a> by searching with the Advisor's firm name or CRD# 164119.

#### Item 10 - Other Financial Industry Activities and Affiliations

# A-B. Financial Registration and Affiliations

The sole business of JAI is to provide investment advisory services to its Clients. JAI does not maintain any affiliations with other firms, other than contracted service providers to assist with the servicing of its Client's accounts. Neither JAI nor Mr. Adams have any registrations or affiliations with a broker-dealer, futures commission merchant, commodity pool operator, or commodity-trading advisor.

#### C. Material Relationships

Mr. Adams is not licensed to sell insurance or a reigstered representative of a broker-dealer.

#### D. Selection of Other Advisors

JAI will not utilize a third-party money manager.

# Item 11 - Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

#### A. Code of Ethics

JAI has implemented a Code of Ethics (the "Code") that defines the Advisor's fiduciary commitment to each Client. This Code applies to all persons associated with JAI ( "Supervised Persons"). The Code was developed to provide general ethical guidelines and specific instructions regarding the Advisor's duties to the Client. JAI and its personnel owe a duty of loyalty, fairness and good faith towards each Client. It is the obligation of JAI Supervised Persons to adhere not only to the specific provisions of the Code, but also to the general principles that guide the Code. The Code covers a range of topics that may address employee ethics and conflicts of interest. To request a copy of the Code of Ethics, please contact the Advisor at (704) 996-4243 or by email at <a href="mailto:iarrod@adamsinvesting.com">iarrod@adamsinvesting.com</a>.

## **B. Personal Trading with Material Interest**

JAI allows Supervised Persons to purchase or sell the same securities that may be recommended to and purchased on behalf of Clients. JAI does not act as principal in any transactions. In addition, the Advisor does not act as the general partner of a fund, or advise an investment company. JAI does not have a material interest in any securities traded in Client accounts.

#### C. Personal Trading in Same Securities as Clients

JAI allows Supervised Persons to purchase or sell the same securities that may be recommended to and purchased on behalf of Clients. Owning the same securities that are recommended (purchase or sell) to Clients presents a conflict of interest that, as fiduciaries, must be disclosed to Clients and mitigated through policies and procedures. As noted above, the Advisor has adopted the Code, which addresses insider trading (material non-public information controls) and personal securities reporting procedures. When trading for personal accounts, Supervised Persons of JAI have a conflict of interest if trading in the same securities. The fiduciary duty to act in the best interest of its Clients can be violated if personal trades are made with more advantageous terms than Client trades, or by trading based on material non-public information. This risk is mitigated by Core requiring reporting of personal securities trades by its Supervised Persons for review by the Chief Compliance Officer ("CCO") or delegate. The Advisor has also adopted written policies and procedures to detect the misuse of material, non-public information.

#### D. Personal Trading at Same Time as Client

While JAI allows Supervised Persons to purchase or sell the same securities that may be recommended to and purchased on behalf of Clients, these trades are typically aggregated with Client orders or traded afterward. At no time, will JAI or any Supervised Person of JAI, transact in any security to the detriment of any Client.

#### Item 12 - Brokerage Practices

#### A. Recommendation of Custodian[s]

JAI does not have discretionary authority to select the broker-dealer/custodian for custody and execution services. The Client will engage the broker-dealer/custodian (herein the "Custodian") to safeguard Client assets and authorize JAI to direct trades to the Custodian as agreed upon in the investment advisory agreement. Further, JAI does not have the discretionary authority to negotiate commissions on behalf of Clients on a trade-by-trade basis.

Where JAI does not exercise discretion over the selection of the Custodian, it may recommend the Custodian[s] to Clients for custody and execution services. Clients are not obligated to use the Custodian recommended by the Advisor and will not incur any extra fee or cost associated with using a Custodian not recommended by JAI. However, the Advisor may be limited in the services it can provide if the recommended Custodian is not engaged. JAI may recommend the Custodian based on criteria such as, but not limited to, reasonableness of commissions charged to the Client, services made available to the Client, its reputation and/or the location of the Custodian's offices.

JAI will generally recommend that Clients establish their account[s] at Charles Schwab & Co., Inc. ("Schwab"), a FINRA-registered broker-dealer and member SIPC. Schwab will serve as the Client's "qualified custodian". JAI maintains an institutional relationship with Schwab, whereby the Advisor receives economic benefits from Schwab, please see Item 14 below.

Following are additional details regarding the brokerage practices of the Advisor:

- 1. Soft Dollars Soft dollars are revenue programs offered by broker-dealers/custodians whereby an advisor enters into an agreement to place security trades with a broker-dealer/custodian in exchange for research and other services. JAI does not participate in soft dollar programs sponsored or offered by any broker-dealer/custodian. However, the Advisor does receive certain economic benefits from Schwab. Please see Item 14 below.
- **2.** Brokerage Referrals JAI does not receive any compensation from any third party in connection with the recommendation for establishing an account.
- 3. Directed Brokerage All Clients are serviced on a "directed brokerage basis", where JAI will place trades within the established account[s] at the Custodian designated by the Client. Further, all Client accounts are traded within their respective account[s]. The Advisor will not engage in any principal transactions (i.e., trade of any security from or to the Advisor's own account) or cross transactions with other Client accounts (i.e., purchase of a security into one Client account from another Client's account[s]). JAI will not be obligated to select competitive bids on securities transactions and does not have an obligation to seek the lowest available transaction costs. These costs are determined by the Custodian.

#### **B.** Aggregating and Allocating Trades

The primary objective in placing orders for the purchase and sale of securities for Client accounts is to obtain the most favorable net results taking into account such factors as 1) price, 2) size of the order, 3) difficulty of execution, 4) confidentiality and 5) skill required of the Custodian. JAI will execute its transactions through the Custodian as directed by the Client. JAI may aggregate orders in a block trade or trades when securities are purchased or sold through the Custodian for multiple (discretionary) accounts. If a block trade cannot be executed in full at the same price or time, the securities actually purchased or sold by the close of each business day must be allocated in a manner that is consistent with the initial pre-allocation or other written statement. This must be done in a way that does not consistently advantage or disadvantage particular Clients' accounts.

#### Item 13 - Review of Accounts

#### A. Frequency of Reviews

Securities in Client accounts are monitored on a regular and continuous basis by Mr. Adams, Chief Executive Officer and Chief Compliance Officer of JAI. Formal reviews are generally conducted at least annually or more frequently depending on the needs of the Client.

#### **B.** Causes for Reviews

In addition to the investment monitoring noted in Item 13.A., each Client account shall be reviewed at least annually. Reviews may be conducted more frequently at the Client's request. Accounts may be reviewed as a result of major changes in economic conditions, known changes in the Client's financial situation, and/or large deposits or withdrawals in the Client's account[s]. The Client is encouraged to notify JAI if changes occur in his/her personal financial situation that might adversely affect his/her investment plan. Additional reviews may be triggered by material market, economic or political events.

## C. Review Reports

The Client will receive brokerage statements no less than quarterly from the Custodian. These brokerage statements are sent directly from the Custodian to the Client. The Client may also establish electronic access to the Custodian's website so that the Client may view these reports and their account activity. Client brokerage statements will include all positions, transactions and fees relating to the Client's account[s]. The Advisor may also provide Clients with periodic reports regarding their holdings, allocations, and performance. JAI recommends that the Client verify the accuracy of these fees as listed on the Custodian's brokerage statements as well as the statements they receive from the Advisor.

## Item 14 - Client Referrals and Other Compensation

#### A. Compensation Received by JAI

JAI is a fee-based advisory firm, that is compensated solely by its Clients and not from any investment product. JAI does not receive commissions or other compensation from product sponsors, broker-dealers or any unrelated third party. JAI may refer Clients to various unaffiliated, non-advisory professionals (e.g. attorneys, accountants, estate planners) to provide certain financial services necessary to meet the goals of its Clients. Likewise, JAI may receive non-compensated referrals of new Clients from various third-parties.

#### Participation in Institutional Advisor Platform

JAI has established an institutional relationship with Schwab through its "Schwab Advisor Services" unit, a division of Schwab dedicated to serving independent advisory firms like JAI. As a registered investment advisor participating on the Schwab Advisor Services platform, JAI receives access to software and related support without cost because the Advisor renders investment management services to Clients that maintain assets at Schwab. Services provided by Schwab Advisor Services benefit the Advisor and many, but not all services provided by Schwab will benefit Clients. In fulfilling its duties to its Clients, the Advisor endeavors at all times to put the interests of its Clients first. Clients should be aware, however, that the receipt of economic benefits from a custodian creates a conflict of interest since these benefits may influence the Advisor's recommendation of this custodian over one that does not furnish similar software, systems support, or services.

Services that Benefit the Client – Schwab's institutional brokerage services include access to a broad range of investment products, execution of securities transactions, and custody of Client's funds and securities. Through Schwab, the Advisor may be able to access certain investments and asset classes that the Client would not be able to obtain directly or through other sources. Further, the Advisor may be able to invest in certain mutual funds and other investments without having to adhere to investment minimums that might be required if the Client were to directly access the investments.

Services that May Indirectly Benefit the Client – Schwab provides participating advisors with access to technology, research, discounts and other services. In addition, the Advisor receives duplicate statements for Client accounts, the ability to deduct advisory fees, trading tools, and back office support services as part of its

relationship with Schwab. These services are intended to assist the Advisor in effectively managing accounts for its Clients, but may not directly benefit all Clients.

Services that May Only Benefit the Advisor – Schwab also offers other services to JAI that may not benefit the Client, including: educational conferences and events, financial start-up support, consulting services and discounts for various service providers. Access to these services creates a financial incentive for the Advisor to recommend Schwab, which results in a conflict of interest. JAI believes, however, that the selection of Schwab as Custodian is in the best interests of its Clients.

#### **B. Client Referrals from Solicitors**

JAI does not engage paid solicitors for Client referrals.

#### Item 15 – Custody

JAI is deemed to have limited custody due to the Advisor's authorized ability to dedcut advisory fees. All Clients must place their assets with the "qualified custodian". Clients are required to engage the Custodian to retain their funds and securities and direct JAI to utilize the Custodian for the Client's security transactions. JAI encourages Clients to review statements provided by the Custodian. For more information about custodians and brokerage practices, see Item 12 – Brokerage Practices.

The Advisor is relying on the following safeguards in regard to custody of client fund (CA CCR 260.237):

- The Advisor has custody of the funds and securities solely as a consequence of its authority to make withdrawals from client accounts to pay its advisory fee.
- The Advisor has written authorization from the client to deduct advisory fees from the account held with the qualified custodian.
  - Each time a fee is directly deducted from a client account, the Advisor concurrently:
    - Sends the qualified custodian an invoice or statement of the amount of the fee to be deducted from the client's account; and
    - Sends the client an invoice or statement itemizing the fee. Itemization includes the formula used to calculate the fee, the value of the assets under management on which the fee is based, and the time period covered by the fee.

## Item 16 - Investment Discretion

JAI generally has discretion over the selection and amount of securities to be bought or sold in Client accounts without obtaining prior consent or approval from the Client. However, these purchases or sales may be subject to specified investment objectives, guidelines, or limitations previously set forth by the Client and agreed to by JAI. Discretionary authority will only be authorized upon full disclosure to the Client. The granting of such authority will be evidenced by the Client's execution of an investment advisory agreement containing all applicable limitations to such authority. All discretionary trades made by JAI will be in accordance with each Client's investment objectives and goals.

# Item 17 - Voting Client Securities

JAI does not accept proxy-voting responsibility for any Client. Clients will receive proxy statements directly from the Custodian. The Advisor will assist in answering questions relating to proxies, however, the Client retains the sole responsibility for proxy decisions and voting.

## Item 18 - Financial Information

Neither JAI, nor its management has any adverse financial situations that would reasonably impair the ability of JAI to meet all obligations to its Clients. Neither JAI, nor any of its advisory persons, has been subject to a bankruptcy or financial compromise. JAI is not required to deliver a balance sheet along with this Disclosure

Brochure as the firm <u>does not</u> collect advance fees of \$500 for services to be performed <u>six months</u> or more in advance.

# Item 19 - Requirements for State Registered Advisors

#### A. Educational Background and Business Experience of Principal Officer

The Chief Executive Officer of JAI is Jarrod Adams. Information regarding the formal education and background of Mr. Adams is included in Item 2 – Educational Background and Business Experience of Part 2B below.

# **B. Other Business Activities of Principal Officer**

Mr. Adams is dedicated to the investment advisory activities of JAI's Clients and does not have any other business activities.

#### C. Performance Fee Calculations

JAI does not charge performance-based fees for its investment advisory services. The fees charged by JAI are as described in Item 5 – Fees and Compensation above and <u>are not</u> based upon the capital appreciation of the funds or securities held by any Client.

#### D. Disciplinary Information

There are no legal, civil or disciplinary events to disclose regarding JAI or Mr. Adams. Neither JAI nor Mr. Adams has ever been involved in any regulatory, civil or criminal action. There have been no client complaints, lawsuits, arbitration claims or administrative proceedings against JAI or Mr. Adams.

Securities laws require an advisor to disclose any instances where the advisor or its advisory persons have been found liable in a legal, regulatory, civil or arbitration matter that alleges violation of securities and other statutes; fraud; false statements or omissions; theft, embezzlement or wrongful taking of property; bribery, forgery, counterfeiting, or extortion; and/or dishonest, unfair or unethical practices. *As previously noted, there are no legal, civil or disciplinary events to disclose regarding JAI or Mr. Adams.* 

# E. Material Relationships with Issuers of Securities

Neither JAI nor Mr. Adams have any relationships or arrangements with issuers of securities.

Form ADV Part 2B – Brochure Supplement
for
Jarrod Adams Chief Executive Officer Chief Compliance Officer
Effective: March 3, 2022
This Form ADV 2B ("Brochure Supplement") provides information about the background and qualifications of Jarrod Adams (CRD# 4682375) in addition to the information contained in the Jarrod Adams Investing, LLC ("JAI" or the "Advisor" - CRD #164119) Disclosure Brochure. If you have not received a copy of the Disclosure Brochure or if you have any questions about the contents of the JAI Disclosure Brochure or this Brochure Supplement, please contact the Advisor at (704) 996-4243 or by email at <a href="mailto:jarrod@adamsinvesting.com">jarrod@adamsinvesting.com</a> .
Additional information about Mr. Adams is available on the SEC's Investment Adviser Public Disclosure website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a> .

#### Item 2 - Educational Background and Business Experience

The Chief Executive Officer and Chief Compliance Officer of JAI is Jarrod T. Adams. Mr. Adams, born in 1978, is a dedicated Portfolio Manager for Client accounts of JAI. Mr. Adams earned a Bachelors Degree in Finance from Pennsylvania State University in 2001. Additional information regarding Mr. Adams's employment history is included below.

#### **Employment History:**

Chief Executive Officer and Chief Compliance Officer, Jarrod Adams Investing, LLC	05/2012 to Present
Principal, Jarrod Adams Trading, LLC	07/2005 to 01/2020
Interest Rate Products Analyst, Bank of America	11/2004 to 07/2005
Equity Derivative Analyst, Wachovia Capital Markets	01/2003 to 11/2004

## Item 3 – Disciplinary Information

There are no legal, civil or disciplinary events to disclose regarding Mr. Adams. Mr. Adams has never been involved in any regulatory, civil or criminal action. There have been no client complaints, lawsuits, arbitration claims or administrative proceedings against Mr. Adams.

Securities laws require an advisor to disclose any instances where the advisor or its advisory persons have been found liable in a legal, regulatory, civil or arbitration matter that alleges violation of securities and other statutes; fraud; false statements or omissions; theft, embezzlement or wrongful taking of property; bribery, forgery, counterfeiting, or extortion; and/or dishonest, unfair or unethical practices. *As previously noted, there are no legal, civil or disciplinary events to disclose regarding Mr. Adams.* 

However, we do encourage you to independently view the background of Mr. Adams on the Investment Adviser Public Disclosure website at <a href="www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a> by searching with his full name or Individual CRD# 4682375.

#### Item 4 - Other Business Activities

Mr. Adams is dedicated to the investment advisory activities of JAI's Clients. Mr. Adams does not have any other business activities.

## Item 5 – Additional Compensation

Mr. Adams is dedicated to the investment advisory activities of JAI's Clients. Mr. Adams does not receive any additional forms of compensation.

#### Item 6 - Supervision

Mr. Adams serves as the Chief Executive Officer and Chief Compliance Officer of JAI. Mr. Adams can be reached at (704) 996-4243 or by email at <a href="mailto:jarrod@adamsinvesting.com">jarrod@adamsinvesting.com</a>.

JAI has implemented a Code of Ethics, an internal compliance document that guides each Supervised Person in meeting their fiduciary obligations to Clients of JAI. Further, JAI is subject to regulatory oversight by various agencies. These agencies require registration by JAI and its Supervised Persons. As a registered entity, JAI is subject to examinations by regulators, which may be announced or unannounced. JAI is required to periodically update the information provided to these agencies and to provide various reports regarding the business activities and assets of the Advisor.

# Item 7 – Requirements for State Registered Advisors

## A. Arbitrations and Regulatory Proceedings

State regulations require disclosure if any Supervised Person of the Advisor is subject to:

- 1. An award or otherwise being found liable in an arbitration claim alleging damages in excess of \$2,500, involving any of the following:
  - a. an investment or an investment-related business or activity;
  - b. fraud, false statement[s], or omissions;
  - c. theft, embezzlement, or other wrongful taking of property;
  - d. bribery, forgery, counterfeiting, or extortion; or
  - e. dishonest, unfair, or unethical practices.
- 2. An award or otherwise being found liable in a civil, self-regulatory organization, or administrative proceeding involving any of the following:
  - a. an investment or an investment-related business or activity;
  - b. fraud, false statement[s], or omissions;
  - c. theft, embezzlement, or other wrongful taking of property;
  - d. bribery, forgery, counterfeiting, or extortion; or
  - e. dishonest, unfair, or unethical practices.
- Mr. Adams does not have any disclosures to make regarding this Item.

#### B. Bankruptcy

If a Supervised Person has been the subject of a bankruptcy petition, that fact and the details must be disclosed.

Mr. Adams does not have any disclosures to make regarding this Item.

#### **Privacy Policy**

Effective: March 3, 2022

#### **Our Commitment to You**

Jarrod Adams Investing, LLC ("JAI" or the "Advisor") is committed to safeguarding the use of personal information of our Clients (also referred to as "you" and "your") that we obtain as your Investment Advisor, as described here in our Privacy Policy ("Policy").

Our relationship with you is our most important asset. We understand that you have entrusted us with your private information, and we do everything that we can to maintain that trust. JAI (also referred to as "we", "our" and "us") protects the security and confidentiality of the personal information we have and implements controls to ensure that such information is used for proper business purposes in connection with the management or servicing of our relationship with you.

JAI does not sell your non-public personal information to anyone. Nor do we provide such information to others except for discrete and reasonable business purposes in connection with the servicing and management of our relationship with you, as discussed below.

Details of our approach to privacy and how your personal non-public information is collected and used are set forth in this Policy.

#### Why you need to know?

Registered Investment Advisors ("RIAs") must share some of your personal information in the course of servicing your account. Federal and State laws give you the right to limit some of this sharing and require RIAs to disclose how we collect, share, and protect your personal information.

## What information do we collect from you?

Driver's license number	Date of birth
Social security or taxpayer identification number	Assets and liabilities
Name, address and phone number[s]	Income and expenses
E-mail address[es]	Investment activity
Account information (including other institutions)	Investment experience and goals

## What Information do we collect from other sources?

Custody, brokerage and advisory agreements	Account applications and forms
Other advisory agreements and legal documents	Investment questionnaires and suitability documents
Transactional information with us or others	Other information needed to service account

#### How do we protect your information?

To safeguard your personal information from unauthorized access and use we maintain physical, procedural and electronic security measures. These include such safeguards as secure passwords, encrypted file storage and a secure office environment. Our technology vendors provide security and access control over personal information and have policies over the transmission of data. Our associates are trained on their responsibilities to protect Client's personal information.

We require third parties that assist in providing our services to you to protect the personal information they receive from us.

#### How do we share your information?

An RIA shares Client personal information to effectively implement its services. In the section below, we list some reasons we may share your personal information.

Basis For Sharing	Do we share?	Can you limit?	
Servicing our Clients We may share non-public personal information with non-affiliated third parties (such as administrators, brokers, custodians, regulators, credit agencies, other financial institutions) as necessary for us to provide agreed upon services to you, consistent with applicable law, including but not limited to: processing transactions; general account maintenance; responding to regulators or legal investigations; and credit reporting.	Yes	No	
Marketing Purposes JAI does not disclose, and does not intend to disclose, personal information with non-afffiliated third parties to offer you services. Certain laws may give us the right to share your personal information with financial institutions where you are a customer and where JAI or the client has a formal agreement with the financial institution. We will only share information for purposes of servicing your accounts, not for marketing purposes.	No	Not Shared	
Authorized Users Your non-public personal information may be disclosed to you and persons that we believe to be your authorized agent[s] or representative[s]Following.	Yes	Yes	
Information About Former Clients  JAI does not disclose and does not intend to disclose, non-public personal information to non-affiliated third parties with respect to persons who are no longer our Clients.	No	Not Shared	

# State-specific Regulations

California	In response to a California law, to be conservative, we assume accounts with California addresses do not want us to disclose personal information about you to non-affiliated third parties, except as permitted by California law. We also limit the sharing of personal information about you with our affiliates to ensure compliance with California privacy laws.
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# **Changes to our Privacy Policy**

We will send you a copy of this Policy annually for as long as you maintain an ongoing relationship with us.

Periodically we may revise this Policy, and will provide you with a revised Policy if the changes materially alter the previous Privacy Policy. We will not, however, revise our Privacy Policy to permit the sharing of non-public personal information other than as described in this notice unless we first notify you and provide you with an opportunity to prevent the information sharing.

#### Any Questions?

You may ask questions or voice any concerns, as well as obtain a copy of the Advisor's current Privacy Policy by contacting us at (704) 996-4243 or by email at <a href="mailto:igrand@adamsinvesting.com">igrand@adamsinvesting.com</a>.